GOCCL NAVIGATOR: MAKING A GROUP BOOKING

Quick Tips for Making a Group Booking Using GoCCL Navigator

1. Visit GoCCL Navigator: Log into GoCCL Navigator, www.goccl.com.au, using your Username and password and select Sign In.



Figure 1: GoCCL Navigator

2. Create Group Booking: Select Group Bookings from the Booking drop down menu (Figure 1).

Currency: AUC From Date: * Maximum date range is 90 days. Group Type: * • • • • • • • • • • • • • • • • • •	a AUD Y
Group Type:	arch)
Ships * V OR Destination: * V Ships * 2-5 days 6-9 days 10+ days Departure Port: V FunPoints/Amenites: All Salings FunPoints Only A minimum of 8 stateroom requests is required for a Group Booking	earch ▶
Duration: 2-5 days 6-9 days 10+ days Departure Port: UniPoints/Amenities: All Salings FunPoints Only A minimum of 8 stateroom requests is required for a Group Booking	earch 🕨
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FunPoints/Amenities:	arch ▶
A minimum of 8 stateroom requests is required for a Group Booking	earch ▶
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* Required Fields	earch 🕨

Figure 2: Sailing Search

Updated: 15 April 2020

3. Sailing Search (Figure 2):

- a. This first section will walk through the steps of using the search by date flow. The search by date flow allows you to enter a thirty-day search period in order to find the best possible rate for your client's Group. You can filter your search by cruise duration, ship name, destination (itinerary) or the homeport of departure.
- b. GoCCL has a Progress Tool bar that informs you of the progression of the booking process and allows you to return to the previous step when you click on the active button.
- c. On the Search for available sailings below section enter the following details for the corresponding fields:
 - i. From Date (enter your start date or use the calendar to select your start date)
 - ii. The To Date will automatically default to 30 days from the start date that you enter. You can search up to 90 days.
 - iii. Select the duration of the cruise that you want to book in the From Duration and To Duration fields.
 - iv. From the drop down menu labeled Group Type select the type of Group you will book.
 - v. Group Types include:
 - Affinity Groups include family reunions, milestone anniversaries, birthdays, celebrations for retirees, religious organisation, and crafters or hobbyists.
 - Holiday Sailings
 - Open Promotion
- d. You can select the specific Ship name or leave it blank.
- e. If you select the ship name you will receive sailing results for a 30 day period for that specific ship.
- f. If you leave the ship field blank, and select Destination, you will see multiple ship names for the one destination that you select for a 30 day period.
- g. You can filter your search for a specific Homeport Departure or leave it blank to see as many sailing results as possible.
- h. You can filter your search for All Sailings or specifically for those sailings that offer Fun Points /Amenity Points (Carnival Fun Points allow you to combine our preferred group rates with the amenities that you need to make your program work or to take advantage of an even lower rate without amenities. Fun Points allow you the flexibility to choose the price and amenities that fit your needs.).
- i. Click on the orange Search button in the lower right corner.

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Select	a sailing to co	ntinue the bo	oking proce	ess.						
						_				ailable and closed)
npare 🔟	Ship *	Destination *	Sail Date 🍷	Duration *	Departure Port ▼	Groups Booked	FunPoints/ Amenties *	✓ Average Lead Rate (AUD)	Specialty Cruise 🔻	Select Sailing
	Carnival Spirit	<u>Getaway</u>	Feb 03, 2022	3 Days	Brisbane, Australia	No	Yes	\$454.00		Select
	-									
< Back										

Figure 3: Sailing Availability

4. Sailing Availability (Figure 3):

- a. The compare column allows you to compare up to 3 different ships at a time. Simply click on the radio box next to the ships you wish to compare.
- b. Within the Sailing Availability page, we provide the following details and actions by clicking on the links under the:
 - i. Ship Name: Provides facts about the ship you select
 - ii. Destination: Provides the complete itinerary for the particular destination
 - iii. Each column title has a sort feature that allows you to sort the information

Carnival	Search	Sailing	Rates & Allotment	Review & Con
ompare Sailir elect Create New I	IGS Booking, or Select Go To	Booking to proceed to a	an existing booking.	
8K Balcony	\$3,654.23	4	\$3,480.23	4
8J Balcony	\$3,646.23	4	\$3,472.23	4
8F Balcony	\$3,638.23	4	\$3,464.23	4
8E Balcony	\$3,622.23	4	\$3,448.23	4
8D Balcony	\$3,606.23	4	\$3,432.23	4
8C Balcony	\$3,590.23	4	\$3,417.23	4
8B Balcony	\$3,583.23	4	\$3,409.23	4
8A Balcony	\$3,575.23	4	\$3,401.23	4
7A Balcony	\$3,417.23	4	\$3,243.23	4
4K Interior		N/A	\$2,556.23	4
4E Interior	\$2,635.23	4	\$2,524.23	4
4D Interior	\$2,619.23	4	\$2,508.23	4
4C Interior	\$2,611.23	4	\$2,500.23	4
4B Interior	\$2,603.23	4	\$2,493.23	4
4A Interior	\$2,595.23	4	\$2,485.23	4
Cr	eate Group Bookings		Create Group Bookings	

Figure 4: Compare Group Sailings

5. Compare Group Sailings (Figure 4):

- a. You can see the ships and rates side by side. The links under the ship name, destination, and itinerary will give you detailed information when you click on one of them. You can also add, remove or increase the Amenity Points when you click on the modify link for FunPoints.
- b. When you decide which sailing you wish to book, click on the blue Create Group Bookings link at the bottom of the ship column.
- c. You can click on the blue Back button in the lower left corner of the page if you wish to change any of your search criteria.

	arni		Search		Sailin	g		Rates & Allotm	ient			Review & C
		Allotmer ateroom requ										
Group Bo Agency N Group Ty	oking # ame:	J Informatio	A TEST AGENO	Group Nar Booked By	as: me:	. <u>e:</u>	(444) 223- Lizette Calv Lizette Calv 4 <u>Modify</u>	/0	Shi Sai Dur Des Dep	yage I Date: ation: tination: earture P earkation	ort:	Carnival Spirit Feb 03, 2022 3 days <u>Getaway</u> Brisbane, Austra Brisbane, Austra
Statero	om req	uests based	on double	occupancy	Rates	include	non com	m. fares				
Type	Max Requests Allowed	Double Rate Avg. P.P. (AUD)	Commission %	Double Stateroom Requests*	Triple Rate (AUD)	Quad Rate (AUD)	Quint Rate (AUD)	Payment Date & D Amount (AUD) ***	eposit	Comp Policy†		FunPoints / Amenities Supported
B Balcony	6	<u>\$879.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
A Balcony	2	\$844.00	15.00%		N/A	N/A	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
K Balcony	8	<u>\$764.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
J Balcony	8	<u>\$754.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
F Balcony	8	<u>\$734.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
E Balcony	8	<u>\$729.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
D Balcony	8	<u>\$719.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
C Balcony	8	<u>\$714.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
B Balcony	8	<u>\$704.00</u>	15.00%		\$299.00	\$299.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
K Interior	8	<u>\$514.00</u>	15.00%		\$349.00	\$339.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes
E Interior	8	\$479.00	15.00%		\$349.00	\$339.00	N/A	May 11, 2020 \$2	5.00	1-15	KGY	Yes

Figure 5: Rates and Allotment

6. Rates and Allotment (Figure 5):

- a. On the Rates and Allotments page, you will first type in a name for your Group under the Group Booking Information Section.
- b. The Voyage information section will give you information about the ship and destination when you click on the link under the names.
- c. Remember that for Group bookings we base stateroom requests on double occupancy space. You can convert your double occupancy spaces to triples, quads, or quints (if applicable) when you collect full deposit and names and create your individual booking record (IBR) (Otherwise known as berthing a guest into a stateroom. Please review the training on this topic for further information.).
- d. The column titles provide the following information:
 - i. Category/Type
 - ii. Max Requests Allowed You cannot exceed booking the maximum number of staterooms listed in this column
 - iii. Average Lead Rate Shows the average price per person based on double occupancy
 - Here is an image (Figure 6) of the Pricing Detail box for category 9B Balcony when you click on the link under the price \$879:

Pricing Detail Guest Pricing Detail	
CRUISE RATES	Rates & Fees (per person) (AUD)
CRUISE RATES*	\$734.00
NON-COMM CRUISE RATES	\$75.00
MISCELLANEOUS CHARGES	\$70.00
GROSS AMOUNT	\$879.00
Average Cruise Rate Per Person (AUD)	\$879.00

Figure 6: Pricing Detail

- You can click on the close (X) command to close the window
- iv. Commission column shows your agency commission percentage
- v. Double Stateroom Requests column will allow you to enter the number of stateroom requests in the column to hold for your Group. Remember you cannot exceed the number we display in the maximum requests column.
- vi. Triple, Quad and Quint Rates
- vii. Payment Date & Deposit Amount
- viii. Comp Policy Carnival's complimentary Tour Conductor for a free berth
 - ix. Rate Code The Group Rate Code for pricing
 - x. FunPoints/Amenities Supported Will display yes or no
- e. Each Group sailing will show a maximum number of staterooms you can hold on that particular sailing.

		oom request b	pelow.									-	
Group Booking # Agency Name: Group Type:	sus	Ormation AUSTRALIA TES NITY GROUP	TAGENCY	Agency Ph Logged in Group Nan Booked By <u>FunPoints</u> /	as: ne:	Li te	144) 223-3333 zette Calvo st zette Calvo <u>Modify</u>			Voyage In Ship: Sail Date: Duration: Destination: Departure Po Debarkation	ort:	Carnival Panorai Feb 06, 2021 7 days <u>Mexican Riviera</u> Los Angeles, C Los Angeles, C	A
C Balcony	4	<u>\$1,255.18</u>	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	4
M Oceanview	8	<u>\$1,111.18</u>	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20	1-15	PGY	Yes	
L Oceanview	4	<u>\$1,095.18</u>	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
H Interior	4	\$886.18	15.00%		\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
G Interior	8	<u>\$878.18</u>	15.00%		\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
F Interior	8	<u>\$870.18</u>	15.00%		\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
E Interior	8	\$862.18	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
D Interior	4	<u>\$854.18</u>	15.00%		\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
C Interior	4	<u>\$845.18</u>	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
B Interior	8	<u>\$837.18</u>	15.00%		\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	
A Interior	4	<u>\$829.18</u>	15.00%	2	\$459.26	\$459.26	N/A	Jun 10, 2020	\$40.20) 1-15	PGY	Yes	

Figure 7: Rates and Allotment

7. Completed Rate and Allotment Page (Figure 7):

- a. This is how your screen will appear after you select the number of staterooms you wish to hold, per category, in order to create your Group booking.
- b. Remember you must have a minimum of 8 staterooms to qualify as a Group booking.
- c. Click on the orange Save & Continue button.

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Group Book Agency Nan Group Type	ing # ne:	SUS AUSTRA AFFINITY GR	LIA TEST A	GENCY	Agency Phone: Logged in as: Group Name: Booked By: FunPoints/Flex	i Price: 📔	Lize	4) 223-3333 tte Calvo tte Calvo		Voyage Info Ship: Sail Date: Duration: Destination: Departure Port: Debarkation Port:	rmation <u>Carnival Spirit</u> Feb 03, 2022 3 days <u>Getaway</u> Brisbane, Aust Brisbane, Aust	tralia
Stateroom	Requests	Guidel	ines									
tateroom	Category Priced At	Description	Rate Code	Sgl	ры	Statero Trp	om Reques Qd	ts Qnt	To	1	Double Rate Avg. P.P. (AUD) **	Comm
9A	9A	Balcony	KGY		2					2	<u>\$844.00</u>	15.00%
8E	8E	Balcony	KGY		2					2	<u>\$729.00</u>	15.00%
88	88	Balcony	KGY		2					2	<u>\$704.00</u>	15.00%
48	4B	Interior	KGY		2					2	<u>\$454.00</u>	15.00%
			Totals		8					8		
* Total doe	es not inclu	de Gratuities,	Air Add on	, or other optio	nissionable fare, and nal charges. a and terms and co		-					

Figure 8: Review and Confirm Page

8. Review and Confirm Page (Figure 8):

- a. The Guidelines tab will display the Payment Guidelines, Cancellation Guidelines and Complimentary Tour Conductor polices when you click and expand it
- b. Check off the box to agree to the marketing guidelines and terms and conditions.
- c. Click on the Orange Confirm Booking button to create your Group Booking.

Group I	Bookina	Informat	tion	1			Edit	Print Cor	nfirmatio	n		[Voyage Infor	mation	
Group Bool Agency Na Group Type	me:	HOORR5 SUS AUSTRA AFFR	LIA TEST (AGENC	Y	Logge Group Booke	y Phone: d in as: Name: d By: pints/Flexi Pric		Liz	44) 223-3 ette Calv st ette Calv	0		Ship: Sail Date: Duration: Destination: Departure Port:	<u>Carnival Sp</u> Feb 03, 202 3 days <u>Getaway</u> Brisbane, A	22
	Category	Guide	Rate				Stateroom		nd Avera		er persoi			Comm	Total **
tateroom	Priced At	Description	Code	Sgl	Rates (AUD)	DЫ	Rates Trp (AUD)	Rates (AUD)	Qd	Rates (AUD)	Qnt	Rat (AU			(AUD)
	9A	Standard Bal	1KGY			2	<u>\$844.00</u>							15.00%	\$3,376.00
9A		Dai													
9A 8E	8E	Balcony	1KGY			2	<u>\$729.00</u>							15.00%	\$2,916.00
			1KGY 1KGY			2	<u>\$729.00</u> <u>\$704.00</u>							15.00%	\$2,916.00 \$2,816.00
8E	85	Balcony				-									

Figure 9: Group Booking Display

9. Group Booking Display Page (Figure 9):

- a. Your group booking has now been created.
- b. Your Group booking number will appear under the Group Booking Information section
- c. If you wish to edit the FunPoints/Amenity Points, click on the Edit button at the top of the page
- d. You can print your Statement of Group Requests by clicking on the Print Confirmation button at the top of the page
- e. All of the service action buttons that will allow you to manage your Group booking is at the bottom of the Group Booking Display Page
- f. Once you collect the full deposit and complete names of your clients, you can begin berthing your Individual Booking Records by clicking on the Berth Guests service button in the lower right corner of the page. Check out the job aid on Berthing Guest into a Stateroom for further steps.